



VASmalltalk⁷

VA Smalltalk Going Forward

Mark Johnson, Instantiations





Agenda

- Introduction to Instantiations
- Products for VisualAge Smalltalk®
- Products for Rational®, WebSphere®, and Eclipse
- Our Smalltalk History
- IBM/Instantiations Smalltalk Relationship
- IBM Transition Roadmap
- VA Smalltalk™ Strategy
- VA Smalltalk Roadmap
- VA Smalltalk Features
- VA Smalltalk Pricing
- VA Smalltalk 7 Status
- Finding out more about VA Smalltalk

Who am I?



Mark Johnson

+1 503 598 4909
 mark@instantiations.com

- 1981-1985
 Development Manager, *Educational Software Inc.*
- 1986-1990
 Data Processing Manager, *Montana Dept of Revenue*
- 1990-1993
 Data Networking Engineer, *First Data Corporation*
- 1993-1997
 Senior Systems Engineer, *Novell Inc.*
- 1997-1999
 Strategic Marketing Manager, *Intel Corp.*
- 1999-present
 VP Marketing & Business Development, *Instantiations*

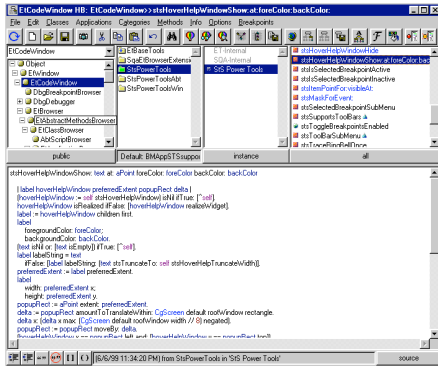
Introducing Instantiations

- Multi-faceted software company (re)founded in 1997
- Creates and markets leading edge development tools for enterprise software developers (VisualAge Smalltalk, Rational, WebSphere, Eclipse)
- Strategic partnerships:
 - IBM Advanced Business Partner
 - Eclipse Foundation Member
- Established Fortune 1000 customer relationships
- Hundreds of Smalltalk customers worldwide

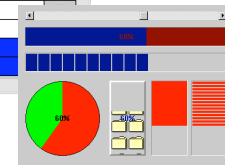


Products for VisualAge Smalltalk

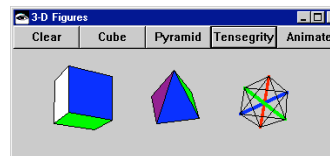
- IDE Power Tools
- ENVY Power Tools
- GUI Power Tools



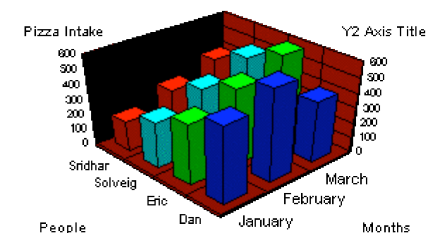
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3	Rubel	Dan	Instantiations	4/8/98	10	<input type="checkbox"/>
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7	Erickson	Dianne	Instantiations	4/8/98		



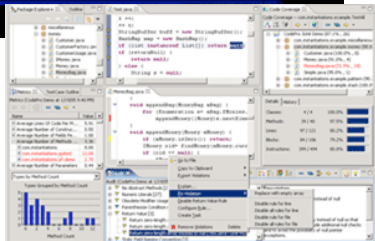
- WidgetKits & GF/ST
- Spreadsheets
- Charts & Graphs



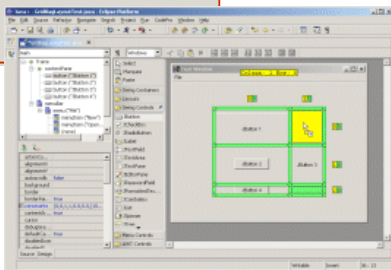
- Powerful GUI Designer
- Dozens of available widgets
- Fully Bi-directional



Products for Rational, WebSphere, and Eclipse

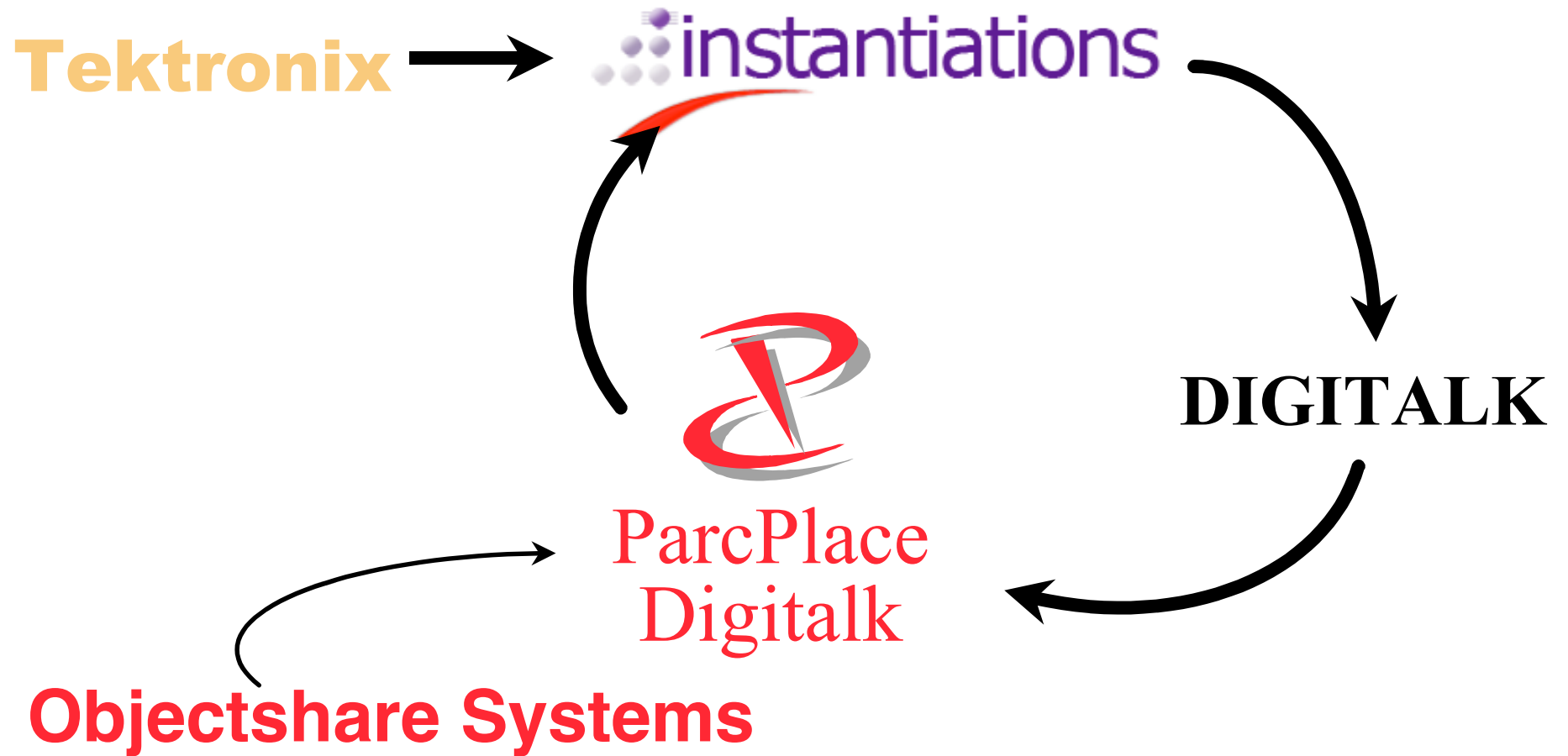


- Software Quality Improvement Tools
- JUnit Test Generation & Code Coverage Analysis
- Dynamic Code Audit & Code Metrics
- Javadoc Repair
- Team Collaboration



- Market Leading GUI Designer
- Supports Swing, SWT, JFace & RCP
- Fully Bi-directional

Instantiations History



Our Smalltalk History

Instantiations has contributed to the Smalltalk industry continuously since 1984.

- 1984: Instantiations' co-founders developed the world's first commercial version of Smalltalk at Tektronix.
- 1988: Founded Instantiations Inc. (first incarnation) and became one of the most prominent Smalltalk product and consulting companies in the world.
- 1992: Instantiations was acquired by Digitalk, Inc. and lead the design & development of Digitalk's Visual Smalltalk Enterprise (VSE) product line.
- ➡ ▪ 1990's: Digitalk was a major partner of IBM in the creation and marketing of Smalltalk technology.
- 1993: Co-founders of Instantiations founded ObjectShare Systems, a major Smalltalk product vendor and creator of WindowBuilder Pro & WidgetKits, which was acquired by ParcPlace-Digitalk in 1996.
- 1995: Digitalk was acquired by ParcPlace forming ParcPlace-Digitalk. Current Instantiations employees made major contributions to the development and marketing of VisualWorks™ Smalltalk..
- 1997: Instantiations Inc. (second incarnation) was formed in 1997 by the Tektronix/ Instantiations/ ObjectShare team. The company has offered products and services to the Smalltalk industry since its inception.
- ➡ ▪ 2004: IBM and Instantiations form relationship under which Instantiations provides Customer Support for VisualAge® Smalltalk.
- ➡ ▪ 2005: IBM and Instantiations form relationship under which Instantiations offers VA Smalltalk product.

Instantiations and its preceding companies have partnered with IBM to advance and advocate Smalltalk for well over a decade



...and More History

Smalltalk Products Developed or Contributed to by Instantiations Team Members:

- Tektronix Smalltalk[®]
- Convergence Code Management System[™]
- Smalltalk V[®]
- Smalltalk Express[®]
- Visual Smalltalk Enterprise[®]
- Team/V[®]
- Parts for Smalltalk[®]
- VisualWorks Smalltalk[®]
- WindowBuilder Pro for VSE[™]
- WindowBuilder Pro for VAST[™]
- IBM Smalltalk
- Subpanes/V[™]
- WidgetKit/Professional for VAST[™]
- WidgetKit/Professional for VSE[™]
- WidgetKit/BusinessGraphics for VAST[™]
- VA Assist[™]
- VA Assist Pro[™]
- WindowBuilder Translation Toolkit[™]
- WidgetKit/Controls[™]
- GFST[™]

Instantiations Relationship with IBM

- Advanced IBM Business Partner

- PartnerWorld for Developers
- PartnerWorld for Software



- VisualAge Smalltalk Solution Team Member

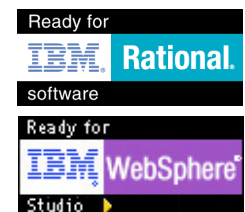
- VA SmalltalkTM Provider
- Supplier of Level 2 & 3 VisualAge Smalltalk Support (through IBM)



- STIC Corporate Member



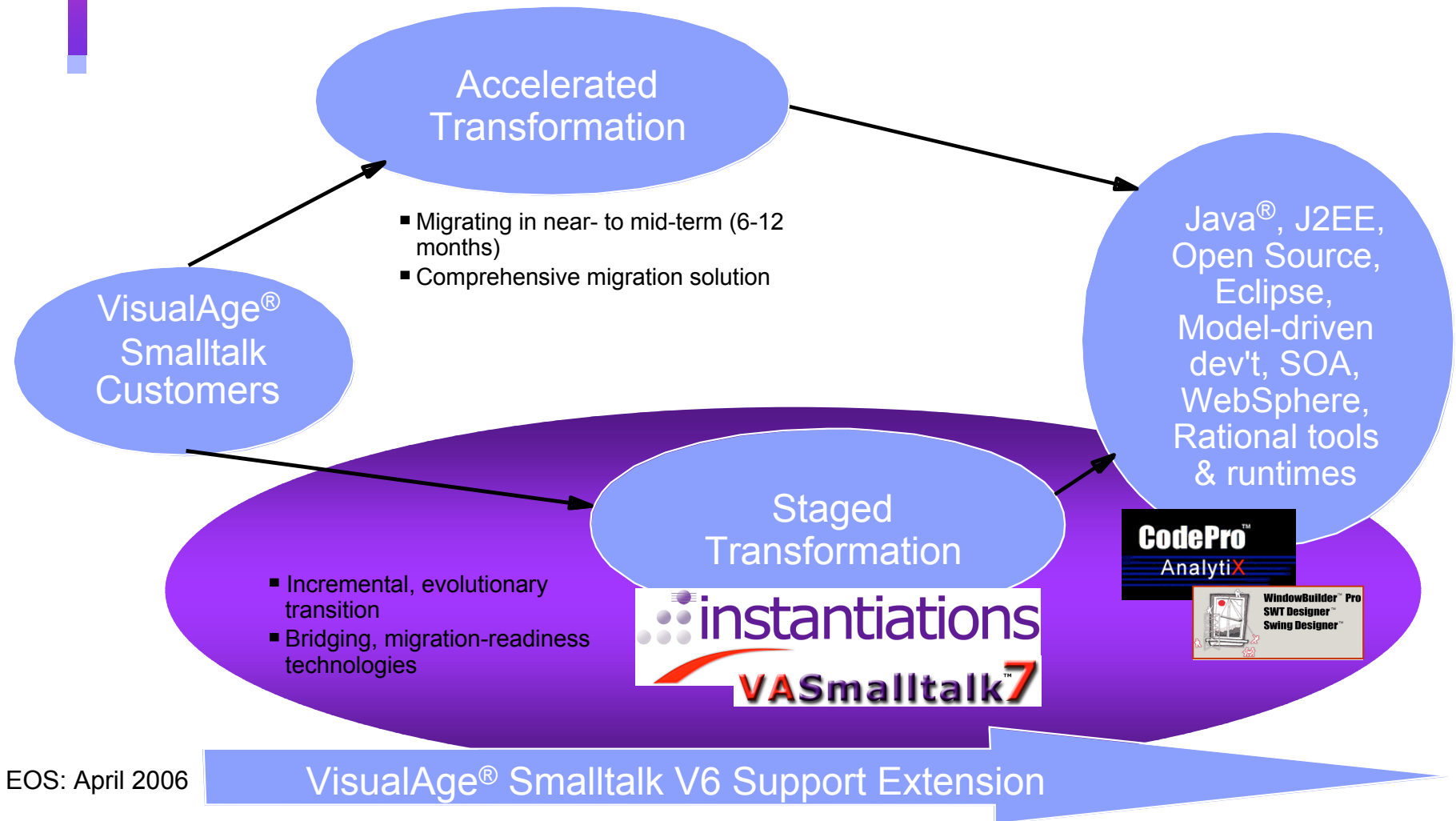
- Ready For Rational[®] and Ready For WebSphere[®] Programs



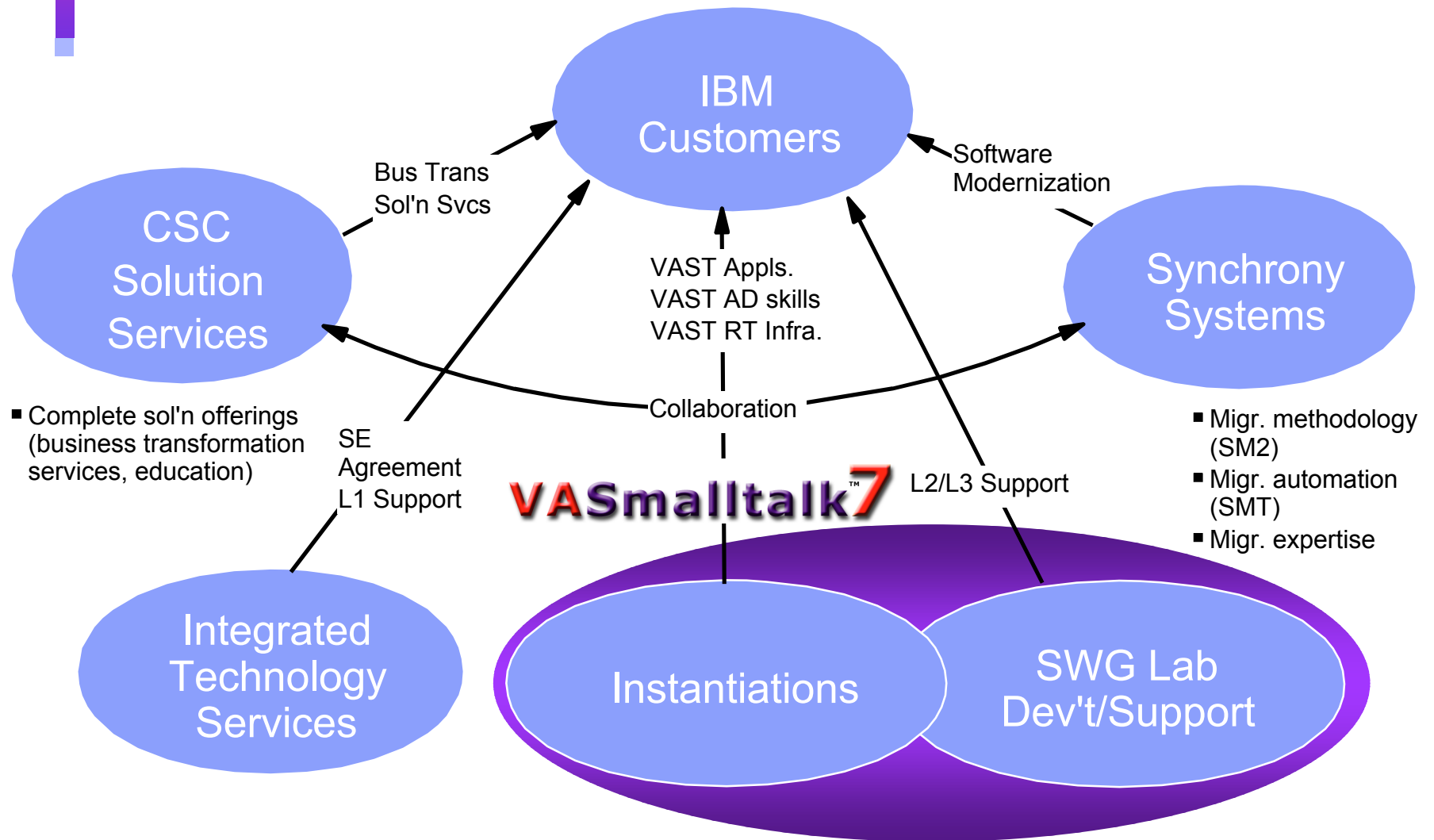
- Winner: IBM Solution Excellence[®] Award (for VA Assist)



IBM VisualAge Smalltalk Transition Options



VisualAge Transition – Resource Model



VA Smalltalk Strategy

VASmalltalk⁷

Proven Power and ProductivityTM



- Lengthens viable life of VisualAge Smalltalk applications
- 100% VisualAge Smalltalk compatible
- Includes VA Assist, WidgetKit/Controls & GF/ST
- Modernized product
- Fully supported
- Roadmap for the future
- Instantiations is 100% committed to product development



VA Smalltalk Roadmap

Product Development Roadmap (Preliminary and subject to change)

Announcement Date: April 2005  Version: 7.0.0

Delivery Date: August 2005

Included Components:

- VisualAge® Smalltalk 6.0.3
- VA Assist Enterprise/S™
- WidgetKit/Controls™
- GF/ST™ (unsupported goody)

Version 7.0

- Integrate VA Assist to modernize look-and-feel of VA Smalltalk IDE
- Include WidgetKit/Controls to build more sophisticated UIs
- Include GF/ST as a "goodie" to add direct-manipulation graphics to applications
- Include migration readiness technology demo from Synchrony Systems

VA Smalltalk Roadmap (con't)

Version 7.5

- Finish ANSI Smalltalk support
- Further enhance and modernize IDE
- Modernize and include ENVY/QA
- Integrate Refactoring Browser and ENVY extensions
- Support for newer native Windows widgets
- Begin to enhance VAST web services
- Include additional migration readiness enhancements

Version 8.0

- Support for Microsoft Longhorn
- More web services enhancements
- Investigate namespace support
- 64-bit VM support

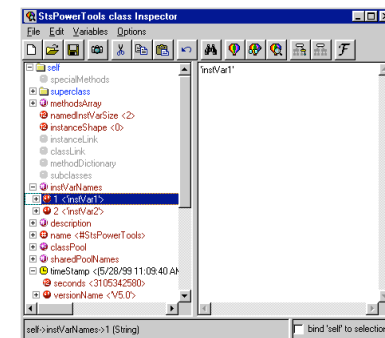
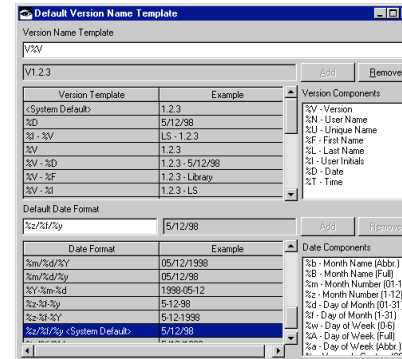
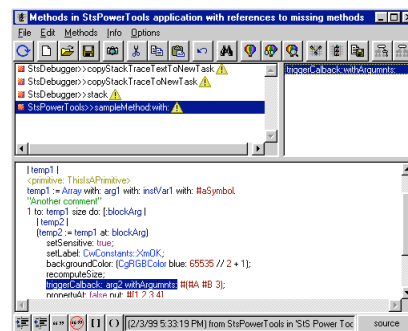
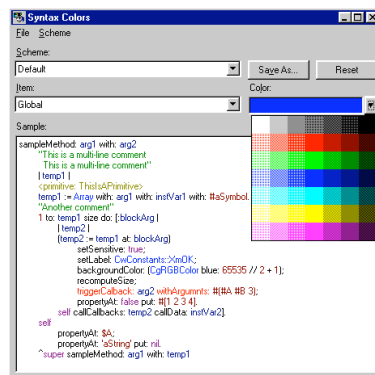
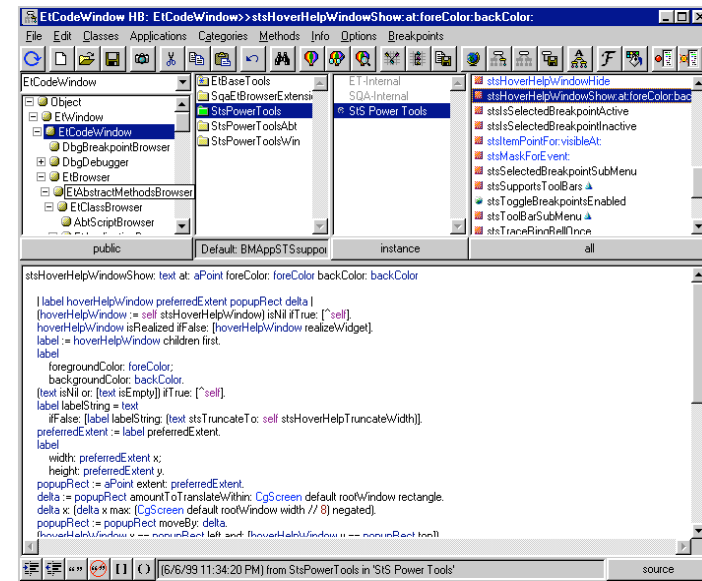
(Preliminary and subject to change)

VA Assist (Included in VAST7)

Modernized look and feel for VA Smalltalk IDE

VA Assist Features

- Universal Drag/Drop
- Powerful Change Propagation Tools
- Customizable Toolbars
- Color Code Syntax
- Spell Checking & Auto-Spell Correction
- Version Renaming & Templates
- Class History / Find
- Enhanced Debugger & Inspectors
- Popup Senders / Implementors
- Locate Applications / Dependents



WidgetKit/Controls (Included in VAST7)

Allow customers to build more sophisticated GUIs

WidgetKit/Controls Features

Columnar List boxes, table widgets and hierarchical lists

Customizable image buttons, toggles and value sets

Vertical, horizontal and circular gauges

Data aware spin buttons

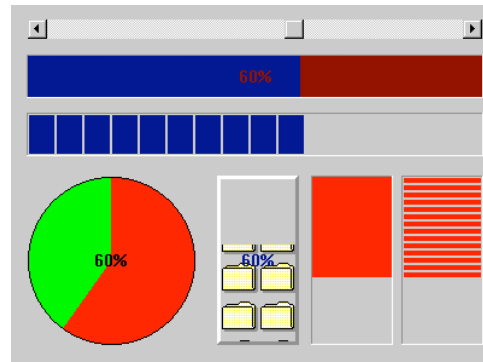
Splitbar widget

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Sunday
Monday
Tuesday

08:00 PM
8:00 PM
20:00

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-	Brock	Phil	Instantiations	9	<input type="checkbox"/>
+	Erickson	Dianne	Instantiations	7	<input checked="" type="checkbox"/>



Vertical Orientation

Centered Multi-Line Label with Foreground Color

Horizontal Orientation

Right Justified Multi-Line Label with Background Color

Folder

Horizontal Multi-Line Radio

Vertical Radio

A	B				
C	D				X
Hello World	Balloon				
	Blue				

GF/ST (Included in VAST7)

Add direct-manipulation graphics to applications

GF/ST Features

Rich Framework for Graphic Objects

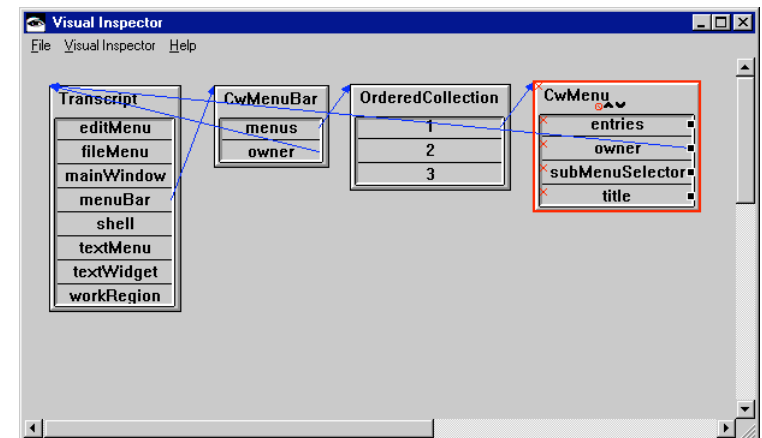
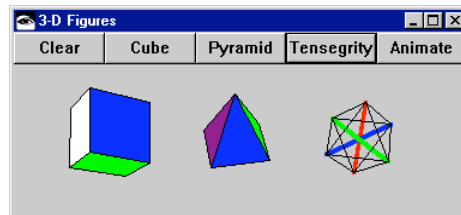
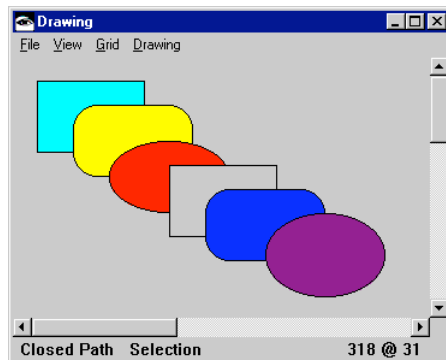
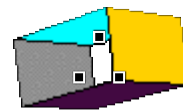
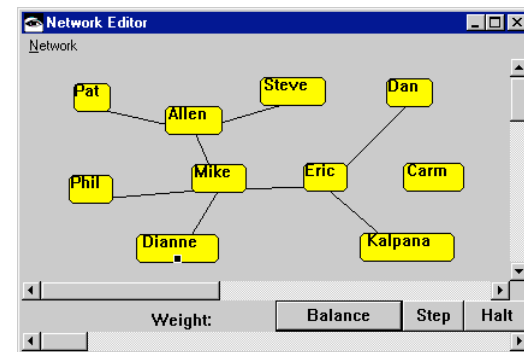
Reusable Components, Tools & Visual Handles

Drag / Drop and Object Linking

Create Workflow Diagrams, PERT Charts, Drawings

Event Based Architecture

Visual Inspector

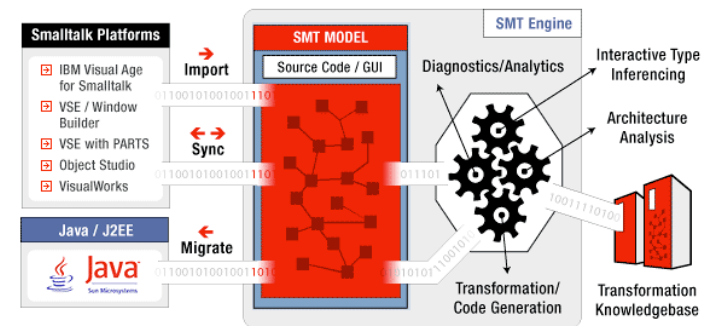


Migration Readiness Technology Demonstration

Included in VA Smalltalk 7.0 courtesy of Synchrony Systems

SMT™ Features

- Architecture Analysis
- Dead Code Analysis and Removal
- Comprehensive Diagnostics and Analytics
- Interactive Type Inferencing Engine
- GUI Transformation and Refactoring
- Class Library Transformation and Refactoring
- Language (Syntax) Transformation and Code Generation
- Code Synchronization with Ongoing Development



SMT Benefits

- Integration Migration and Modernization Environment
- Supporting large-scale modernization projects
- Supports synchronization of ongoing development with the modernization
- Support team modernization activities
- Reusable and repeatable knowledge-base drive process
- Ensure production of high quality code on the target platform – not simply code that runs



VA Smalltalk Pricing

New VAST7 License:	\$6995	(license is per developer, quantity discounts and site licenses available)
Upgrade to VAST7:	\$1495	(if IBM support is current, includes 1 year of upgrades and support)
Upgrade to VAST7:	\$1995	(if currently unsupported, includes 1 year of upgrades and support)
VAST7 Annual Support:	\$1495	(per year, includes support and upgrades)
Competitive Upgrade:	\$1995	(see website for details)
WindowBuilder Pro:	\$895	
WidgetKit Professional:	\$895	
WidgetKit Business Graphics:	\$895	

See website for details. Prices current as of April 26, 2005 and may be changed without notice.

VA Smalltalk Status

- IBM only recently delivered VisualAge v6.0.3 to us so this caused a delay
- We have accelerated the VAST7 program to make up time
- We are in the final stages of testing the Windows version
- Expect the Windows GA version very soon
- GA for Linux, AIX & Solaris at the end of August

The screenshot shows the VisualAge Organizer interface. The 'About VA Smalltalk' dialog box is open, featuring a colorful hot air balloon image on the left and the following text on the right:

VASmalltalk⁷

*Proven Power
and
Productivity[™]*

instantiations

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Below the dialog box, the 'System Transcript' window displays the following text:

```

undefinedVA Smalltalk Enterprise, V7.0
(C) Copyright Instantiations, Inc., 1994, 2005. All Rights Reserved.
(C) Copyright IBM Corporation, 1994, 2004. All Rights Reserved.
VM Timestamp: 4.0,(NC) 8/9/2005
Loaded VA Assist Pro for VisualAge V 7.0.0 [70].
Loaded VA Assist Pro for VisualAge V 7.0.0 [70] [with its required maps].

Loading the configuration map ENVY/Image Examples V 6.0.0 [43]...
Loaded ENVY/Image Examples V 6.0.0 [43].
CwExampleLauncher new open
    
```

In the bottom right corner of the transcript window, there is a blue button labeled 'VA Smalltalk' and a smaller button labeled 'Click Here to Interrupt Execution'.

Finding out more about VA Smalltalk

General Info: vast@instantiations.com

Sales: sales@instantiations.com

Mark Johnson: mark@instantiations.com

Eric Clayberg: clayberg@instantiations.com

Website: www.instantiations.com/vast

Please contact us at vast@instantiations.com for a copy of this presentation.

Questions



VASmalltalk⁷

*Proven Power
and
Productivity[™]*



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